

## FOR IMMEDIATE RELEASE

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## DPL Financial Partners teams with Security Benefit Life to bring an exclusive, four-year MYGA to market for fee-only advisors

LOUISVILLE, KY., Dec. 17, 2018 – DPL Financial Partners ("DPL"), the insurance network for registered investment advisors, today announced an exclusive agreement with Security Benefit Life Insurance Company ("Security Benefit") to begin offering a four-year version of Security Benefit's Advanced Choice Fixed Annuity to RIAs nationwide. Advanced Choice is Security Benefit's multi-year guarantee rate annuity ("MYGA") product and the four-year guarantee period version is being offered commission-free exclusively through DPL.

"With volatility in the market and people moving to safe investments, advisors would have a difficult time finding a bond with yields that pay as well as this MYGA," said DPL Founder and CEO David Lau. "Security Benefit has been serving the RIA market for more than fifteen years and has strong fixed annuity expertise. We are excited to help them bring this new product to market for fee-only advisors and their clients."

Security Benefit President Doug Wolff added, "We believe a traditional fixed annuity can be a core product offering for fee-only advisors who are looking to provide a reliable fixed income rate for their clients. This MYGA delivers a very competitive four-year rate and Security Benefit is pleased to make it available to RIAs through DPL."

Security Benefit's Advanced Choice Annuity can be purchased as an IRA, Roth IRA, 403(b) rollover or non-qualified contract. The product is available now through DPL.

## **About DPL Financial Partners**

DPL Financial Partners is an RIA insurance network that brings low-cost, commission-free insurance solutions from a variety of the nation's top carriers to RIA practices. DPL insurance consultants are product and carrier agnostic. Our consultants work for RIAs, not an insurance carrier, and work to employ solutions that work to optimize financial outcomes for RIA clients. DPL offers a full suite of life and annuity products. www.dplfp.com

## **About Security Benefit**

Security Benefit Life Insurance Company, a Kansas-based insurance company that has been in business for more than 126 years, is a leader in the U.S. retirement market. Security Benefit together with its affiliates offers products in a full range of retirement markets and wealth segments for employers and individuals and held \$38 billion in assets under management as of December 31, 2017. Security Benefit is one of the fastest growing U.S. retirement companies and continues its mission of helping Americans *To and Through Retirement*<sup>®</sup>. www.securitybenefit.com

DPL is paid an administration fee by the carrier for creating the infrastructure through which it can issue policies on behalf of the carrier for its RIA members. This infrastructure includes product education, licensing capabilities and the broker/dealer (for variable products).

Guarantees provided by annuities are subject to the financial strength of the issuing insurance company. Annuities are not FDIC or NCUA/NCUSIF insured; are not obligations or deposits of and are not guaranteed or underwritten by any bank, savings and loan or credit union or its affiliates; and are unrelated to and not a condition of the provision or term of any banking service or activity.

The Security Benefit Advanced Choice Annuity, form ICC13 5200 (9-13) and 5200 (9-13), a single premium deferred annuity, is issued by Security Benefit Life Insurance Company. Product features, limitations and availability vary by state.